

BURLINGTON NORTHERN SANTA FE  
WEEKLY INTERMODAL AND CARLOAD UNITS REPORT WEEK 37

WEEK ENDING SEPTEMBER 19, 2009  
WEEK ENDING SEPTEMBER 20, 2008

|                                 | 2009           |                    |                  | 2008           |                    |                  | % INCREASE/(DECREASE) |                    |                 |
|---------------------------------|----------------|--------------------|------------------|----------------|--------------------|------------------|-----------------------|--------------------|-----------------|
|                                 | WEEK<br>37     | 3rd QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>37     | 3rd QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>37            | 3rd QTR<br>TO DATE | YEAR<br>TO DATE |
| CONTAINERS                      | 64,598         | 666,366            | 2,245,928        | 75,963         | 831,731            | 2,705,983        | (14.96)%              | (19.88)%           | (17.00)%        |
| TRAILERS                        | 14,196         | 146,891            | 513,058          | 19,567         | 214,334            | 707,635          | (27.45)%              | (31.47)%           | (27.50)%        |
| <b>TOTAL INTERMODAL</b>         | <b>78,794</b>  | <b>813,257</b>     | <b>2,758,986</b> | <b>95,530</b>  | <b>1,046,065</b>   | <b>3,413,618</b> | <b>(17.52)%</b>       | <b>(22.26)%</b>    | <b>(19.18)%</b> |
| COAL                            | 46,522         | 510,951            | 1,733,919        | 49,751         | 544,117            | 1,763,741        | (6.49)%               | (6.10)%            | (1.69)%         |
| GRAIN                           | 11,762         | 113,359            | 341,368          | 10,250         | 130,318            | 434,847          | 14.75 %               | (13.01)%           | (21.50)%        |
| CHEMICALS                       | 7,292          | 79,585             | 263,336          | 6,483          | 90,831             | 320,790          | 12.48 %               | (12.38)%           | (17.91)%        |
| MOTOR VEHICLES                  | 2,122          | 20,621             | 66,935           | 2,869          | 27,808             | 110,634          | (26.04)%              | (25.85)%           | (39.50)%        |
| FOOD                            | 2,983          | 33,156             | 112,914          | 3,531          | 37,474             | 128,910          | (15.52)%              | (11.52)%           | (12.41)%        |
| METALLIC ORES                   | 1,371          | 11,762             | 43,909           | 3,699          | 41,606             | 137,289          | (62.94)%              | (71.73)%           | (68.02)%        |
| METALS                          | 1,578          | 17,325             | 54,628           | 2,657          | 32,326             | 108,435          | (40.61)%              | (46.41)%           | (49.62)%        |
| SAND/GRAVEL                     | 2,675          | 30,875             | 99,837           | 3,390          | 38,511             | 126,173          | (21.09)%              | (19.83)%           | (20.87)%        |
| STONE/CLAY/GLASS                | 2,102          | 22,083             | 65,397           | 2,438          | 27,538             | 84,489           | (13.78)%              | (19.81)%           | (22.60)%        |
| PULP/PAPER                      | 1,408          | 14,695             | 50,899           | 1,839          | 20,665             | 69,287           | (23.44)%              | (28.89)%           | (26.54)%        |
| PETROLEUM                       | 3,089          | 34,091             | 109,593          | 2,694          | 34,717             | 119,939          | 14.66 %               | (1.80)%            | (8.63)%         |
| LUMBER/WOOD                     | 1,049          | 12,400             | 41,089           | 1,398          | 16,870             | 63,804           | (24.96)%              | (26.50)%           | (35.60)%        |
| GRAIN MILL                      | 2,754          | 31,025             | 107,503          | 2,696          | 29,749             | 105,359          | 2.15 %                | 4.29 %             | 2.03 %          |
| WASTE/SCRAP                     | 1,124          | 11,030             | 33,219           | 1,395          | 15,201             | 49,800           | (19.43)%              | (27.44)%           | (33.30)%        |
| FOREST PRODUCTS                 | 106            | 1,016              | 3,241            | 140            | 1,403              | 4,930            | (24.29)%              | (27.58)%           | (34.26)%        |
| NON-METALIC MINERALS            | 308            | 5,344              | 17,028           | 606            | 6,657              | 20,919           | (49.17)%              | (19.72)%           | (18.60)%        |
| COKE                            | 536            | 6,449              | 21,105           | 668            | 8,150              | 25,267           | (19.76)%              | (20.87)%           | (16.47)%        |
| FARM (NO GRAIN)                 | 563            | 4,860              | 14,167           | 621            | 5,796              | 20,460           | (9.34)%               | (16.15)%           | (30.76)%        |
| OTHER                           | 1,456          | 16,689             | 56,421           | 1,624          | 19,821             | 64,550           | (10.34)%              | (15.80)%           | (12.59)%        |
| <b>TOTAL CARLOADS</b>           | <b>90,800</b>  | <b>977,316</b>     | <b>3,236,508</b> | <b>98,749</b>  | <b>1,129,558</b>   | <b>3,759,623</b> | <b>(8.05)%</b>        | <b>(13.48)%</b>    | <b>(13.91)%</b> |
| <b>INTERMODAL &amp; CARLOAD</b> | <b>169,594</b> | <b>1,790,573</b>   | <b>5,995,494</b> | <b>194,279</b> | <b>2,175,623</b>   | <b>7,173,241</b> | <b>(12.71)%</b>       | <b>(17.70)%</b>    | <b>(16.42)%</b> |